# Humane Organization of Work in the Plants: Production Techniques and the Organization of Work in Japanese Large Factories\*

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The subject of this paper, assigned to the author by the organizing committee of this seminar, seems itself to profess that maintaining the morale of blue-collar workers has become increasingly difficult in most of the advanced industrial societies. The problem of the Quality of Working Life (QWL) has also been discussed in Japan since the early 1970's.

In dealing with "Humane Organization of Work in the Plants," one must first define the concept with respect to the QWL. The criteria for the quality of working life heve been defined by Richard E. Walton

<sup>\*</sup> The Original draft of this paper was presented to the Sixth Japanese German Cultural Exchange Seminar "Humanization of Work in Japan and in the Federal Republic of Germany-Macroeconomic, Microeconomic and Social Fundamentals", October 3-6, 1977, at "David Hausemann Haus," Düsseldorf. The author is grateful to Prof. Willy Kraus, Rhur University, Bochum, for his permission to reproduce this paper.

<sup>1)</sup> Richard E. Walton, Criteria for the Quality of Work Life, 1972; Quoted in the Japan QWL Committee, QWL Problems in the United States and European Countries (Tokyo: QWL Report No. 1, 1974), pp. 10-13.

Michael Maccoby and Neal Q. Herrick, and Yves Delamotte and Kenneth F. Walker. The International Council for the Quality of Working Life confined the concept as the "humaization and democratization of work" rather than including "Security" and "Equity" as Herrick and Maccoby did.

Combining these definitions and criteria, we can note three dimensions of the quality of working life: (1) Extension of industrial democracy to the plant and shop floor levels; (2) Measures to deal with increasing worker disstisfaction, ungovernability, and alienation in the work place; and (3) Improvement of wages and other conditions of work. Among these, the first two must be of particular interest. However, the subject of this paper requires us to cover the third aspect as well.

Therefore, the author will first describe worker satisfaction (or disstisfaction) in Japanese factories (Section I), then proceed to innovations in work organizations and production techniques (Section II) and the salient features of the whole system of one's work life within the lifetime employment system (Section III). Finally, in conclusion assessments of and the outlook for the quality of working life in Japan will be summarized (Section IV).

### I. Indices of Worker Satisfaction at the Plant Level

Increasing absenteeism and labor turnover, particularlarly an excessive quit rate, can be considered major indices of worker dissatisfaction. Dr. Charles Levinson of ICF for example, says that a "sickness" rate of

<sup>2)</sup> Michael Maccoby & Neal Q. Herrick, Humanizing Work: A Priority Goal of the 1970's, 1972; Quoted in the Japan QWL Committee, op. cit., pp. 13-15.

<sup>3)</sup> Yves Delamotte & Kenneth F. Walker, Humanization of Work and the Quality of Working Life-Trends and Issues (Geneva: International Institute for Labour.

<sup>4)</sup> International Council for the Quality of Working Life, News Tetter, 1973 Quoted in the Japan QWL Committee, op. cit., pp. 17-18.

workers at Swedish Volvo which reached 10 percent and a worker turnover rate of 25 percent forced the company to maintain a permanent labor surplus and to introduce self-management on assembly lines.

Whether similar situations could be found in Japanese factories would be of major interest to German colleagues. The author undertook case studies in four Japanese factories: an automobile (passenger car) assembly plant, a steel plant, a shipbuilding yard, and a textile mill. Figures from these cases will illustrate the situation in Japan better than general statistics.

#### Low Absenteeism

A strikingly low degree of absenteeism is observed in Japan. In the four casee studied, more than 90 percent of the firm's workers attended work in 1976. If we set aside absence because of paid vacations and leaves, the real rate of absence was only about 1 or 2 percent (Table I).

One reason for the low rates of absence lies in traditional Japanese work practices whereby workers tend to take their paid vacations in small segments in connection with sikness or other unexpected events.

This does not necessarily mean that workers are not allowed sick leave, but that they prefer to take fully paid vacations in case of sickness. Otherwise, they have to be satisfied with only sixty percent of "standard earnings." However, even combining the rates of genuine absence and

<sup>5)</sup> Charles Levinson, *Industry's Democratic Revolution* (London: George Allen & Unwin, 1974), p.46. Also, the overall absenteeism at a British electric appliances factory was observed at between 12.6 and 13.6 percent. Ronald Dore, *British Factory-Japanese Factory* (London: George Allen & Unwin, 1973), p. 26.

<sup>6)</sup> Paid sick leave in addition to paid vacations is not common in Japan, although paid compassionate leaves, paid menstruation leaves for female workers and unpaid maternity leaves are usually granted. Some companies allow special paid sick leave for workers infected in *legal epidemics* which reguire compalsory quarantine. Income during sickness is guaranteed by the Health Insurance Law of 1922.

<sup>7)</sup> Article 45 of the Health Insurance Law guarantees 60 percent of the stipulated

paid vacations, the rate of attendance still remains quite high in the four cases, and this seems to represent the general tendency in most Japanese factories.

Table I. Rate of Blue-Collar Attendance and Absence

(%)

Plant	Rate of Attendance	Rate of Absence	Rate of Paid Vacations and Leaves
Automobile	96.0	0.9	3.1
Shipyard	90.3	2,3	7.4
Shipyard*	90.0	1.7	8, 3
Steel*	92,2	0.2	7.6
Textile**	96.5	1.0	2.5

- Note: \* indicates the average in January June 1977. The figures for the auto plant for fiscal 1976. The others are averages for the year 1976. It should be noted that the rate of paid vacations usually increases in summer and December, and the attendance rotio in the steel plant is overstated to that extent. However, the rate of attendance has been increasing in all cases in recent years because of the economic recession, a tendency which can be observed in the two figures for the shipyard, Figures for the steel plant are for shift workers.
  - \*\* The extraordinarily high rate of attendance in the textile plant is mostly attributable to the relatively low length of service of young female workers whose paid vacations are considerably less than for male workers in other plants.

The rates of absence do in fact fluctuate on a monthly basis and year by year, reflecting business cycles and institutional changes. Table II illustrates the fluctuations in the shipyard studied. The rates of genuine

<sup>&</sup>quot;standard earnings" to the workers concerned for six months after three days of waiting. In case of serious illness such as TB, designated by the Minister of Health and Welfare, the period shall be extended to one year and six months (Article 47). Most Health Insurance Unions in large companies grant additional benefits (mostly an additional 10 percent) and an extended period of security.

absence increased in the early 1970's, but have been decreasing remarkably since the oil crisis of 1973. Introduction of a five-day week every two weeks in this shippard in January 1972 and of a five-day week every week in April 1973 seem to have also had a considerable effect on reducing absence. Workers who record frequent absence are to be reprimanded or discharged, and it is clear that the realization of the limited number of job opportunities on the part of workers during the recession has noticeably decreased absence in recent years.

## Labor Turnover (Quit Rate)

Another index of worker satisfaction is the rate of labor turnover or

Table II. Monthly Rates of Genuine Absence in the Shipbuilding Yard

(%)

Year						ſ				
Month	'77	'76	'75	'74	'73	'72	'71	'70	'69	'68
Jan.	1.3	1.6	1.7	2.1	2.4	1.8	2.9	2.9	2.2	1.9
Feb.	1.4	1.8	1.8	2, 2	2.6	2,0	3.5	3.3	2.6	1.9
Mar.	1.5	1.9	2.1	2, 3	2.6	2.4	3.9	3.4	2.8	2,6
Apr.	1.7	2.0	2,0	2. 2	2.8	2.7	3.5	3.3	2.8	2,8
May.	1,9	1,8	2.0	2, 3	3.2	3.1	3.4	3.6	3, 1	2.9
June.	2.1	2.1	2,5	2.5	3, 2	3, 2	3.9	4,1	3.4	3.0
July.	-	2.5	2,6	3, 2	4.3	3, 9	4.5	4.7	4.3	3.7
Aug.	-	2.9	2.9	3.8	5.3	4.6	5.2	5.2	4.7	4.4
Sapt.	-	2.7	2.8	3, 5	4.6	4.2	4. 2	5, 3	4.0	4, 2
Oct.	_	2.6	2.9	3, 5	4.4	4.0	5.0	5.2	4.3	4.4
Nov.	-	2.7	3.3	3.7	4,5	4.1	4.4	4.8	4.5	4.1
Dec.	·-	2.8	3.9	3.9	5.5	5.7	5.5	5.9	6.5	5,0
Average	_	2.3	2,5	2, 9	3,8	3.5	4. 2	4.3	3,8	3, 4

Source: The Personnel Affairs Department of the Shipbuilding Yard surveyed.

separation (especially quit) rate. The average monthly rate of separation in manufacturing has been about 2 percent in Japan, which is about half the rate in the United States (Table III). This seems to reflect the influence of the "lifetime commitment system" in Japan where workers are believed to have a strong propensity to remain in the same

Table III. Separation Rate of Workers in Manufacturing Industries:

A Comparison

Monthly rate (%)

Year	Tomon*	U. S. **						
rear	Japan*	Total	Quit	Layoff	Others			
1955	1.8	3, 3	1.6	1.2	0.5			
1960	2,1	4.3	1.3	2.4	0.6			
1965	2.3	4.1	1.9	1.4	0.8			
1970	2.3	4.1	1.2	2, 2	0.7			
1973	2.0	4.6	2,7	0.6	1.0			
1974	1.9	4.8	2.3	1.5	1.0			
1975	1.7	4.2	1.4	2.1	0.6			
1976	1,5			_				

Source: For Japan, the Ministry of Labor, Maigetsu Kinro Tokei Chosa (Monthly Labor Survey); establishments with more than 30 employees are surveyed. For the United States, Monthly Labor I eview.

Note; \* The separation rate is the percentage ratio calculated as:

Decreased number of employees during a given month Number of employees at end of the previous month

where "the decreased number of employees during a given month" means those who were dismissed or discharged, or retired, or were transferred to other plants of the same company, and those who did not receive pay during the month because of labor disputes or suspensions. However, official statistics are not classified by reasons for separation.

\*\* "Others" include discharges, military, and miscellaneous (retiremet on company pensions, death, permanent disability) and intra-firm transfers

plant or company until they retire at the age of 55 or 60.

The rate of separation in official statistics is not adequate by itself to estimate the state of worker satisfaction or dissatisfaction and the causes of separation. Taking a close look at the shipyard, out of 3,859 blue-collar workers employed in December 1975, 284 or 7.4 percent separated in 1976. This means that the separation rate at this shipyard was less than half the national average (1.5 percent times 12 months gives a national average per year of 18 percent). The larger the firm the lower the separation rate is the general tendency in the Japanese labor market. Table IV shows the breakdown for causes of separation.

Table IV. Causes of Separation of Manual Workers at the Shipyard in 1976

Causes of Separation	Number	Percentage
Company Policy		
Retirement	108	38.0
Termination of Extended Employment after Age 55	. 24	8.5
Death (Private)	14	4.9
(Offical)	2	0.7
Transfer to Other Plant	1	0.4
Total	149	52, 5
Voluntary	135	47.5
Total	284	100.0

We can see here a few salient features of the Japanese employment system: (a) No workers were laid off in this case in spite of increasing redundancy. The shippard has been reducing the number of employees through attrition and transfer to other plants or related subsidiaries, a portion of which is reflected in this Table; (b) The proportion accounted

between plants. (cf. Techniques of Preparing Major BLS Statistical Series, New York: Greenwood Press, 1954, pp. 57-8.)

for by retirement and its equivalent (expiration of extended employment after age 55) is significant, although it varies year by year and in different firms or plants; (c) Disciplinary discharges are not explicitly classified because Japanese firms ususally give warning and recommendations to quit voluntarily to those workers who are absent from work very often or for a long period or who deserve to be discharged for other reasons. In this shipyard, about a third of the voluntary separations can in fact be classifted as "discharges"; and (d) About a tenth of the voluntary separations may well be classified as quits because of dissatisfaction about pay or other conditions of work.

# Increasing Propensity to Remain in the Same Plant or Company

As the relatively low rate of voluntary separation suggests, the propensity to stay in the same plant or company has been strong among Iapanese blue-collar workers as well as white-collar workers. This propensity has intensified in the past few years. Table V shows the change in separation rates before and after the 1973 oil crisis in the steel plant surveyed.

Table V. Change in Separation Rates in the Steel Plant by Reasons of Separation\*\*\*

(%) Fiscal Year 1970 1971 1972 1973 1974 1975 1976 Reasons Retirement at the 1.3 1,3 1.5 1,8 1.7 1.8 1.8 Age 55 0.3 Involuntary\* 0.3 0, 3 0, 2 0.4 0.3 0.3 Voluntary\*\* 2,4 1.7 2.0 2.0 1.1 0,8 0.6 Total 4.0 3.5 4.0 3.7 3.1 2.9 2.9

<sup>8)</sup> For a discussion of such practices, see Robert E. Cole, Japanese Blue Collar (University of California Press, 1971), p. 119.

<sup>9)</sup> It is very difficult to generalize on this point. In the automobile plant, the ratio of "quits because of dissatisfaction" is estimated as about a fourth of total separations.

Note: \* Expiration of extended sick leave, death, marriage, etc.

- \*\* Quit for various reasons and hidden discharges.
- \*\*\* The rates are figured as follows: (Number of Separatian in the Fiscal Year) divided by (Number of Blue-Collar Workers at the Beginning of Each Fiscal Year).

The same picture might better be painted in another way. Despite the fact that the rate of separation as a whole is currently low, it had tended to increase during the boom period of the late 1960's and the early 1970's. Before the oil crisis, less than 20 percent of textile workers, a little less than 40 percent of automobile workers and a little more than 50 percent of shipbuilding workers remained employed in the same plant after five years of service. Even in the steel plant, whose workers have had the strongest propensity to remain in one location, about a fourth of the blue-collar workers had quit by their fifth year of service. Table VI shows the rising rates of settled employment in the textile, auto and steel plants after one year of employment.

Table VI. Percentage of Blue-Collar Workers Remaining in the Same Plant
After One Year of Service, 1968-1976

(%)

Year Textile Auto Stee1 1968 66 1969 81, 2 68 1970 75 90,4 1971 81 92, 8 90 98, 0 1972 91 83,8 1973 85.9 82 90, 9 1974 81 91.9 1975 86.9 1976 98, 2

It would be impossible to eliminate all causes of worker dissatisfaction, part of which is resolved through voluntary separations or labor

<sup>10)</sup> Robert E. Cole. op. cit., pp. 122-127.

disputes, or is temporarily mitigated by absenteeism under a free industrial relations system. However, one ideal of personnel management in a free market economy is to minimize absenteeism, the quit rate and labor disputes through various means involving both labor and management such as joint consultation, worker participation in management at the plant and shopfloor levels, and collective bargaining. The statistics cited above seem to tell that management in these factories have succeeded in achieving these goals to a considerable extent. Whether such achievements have really improved the quality of work life at the plant level will be examined in the following sections.

# II. Innovations in Work Organizations and Production Techniques

In order to meet the worsening labor shortage in the 1960's and early 1970's mechanization and automation were introduced to replace dirty or hazardous work with machines. Increased criticism against industrial pollution since around 1970 has compelled manufacturing companies to reduce dust, odors, smoke, and noise with a resultant improvement in work environments. Mesures to deal with monotonous work resulting from mechanization, such as quality control (QC), zero defects (ZD), and other group activities to enhance worker autonomy and self-deve lopment, have prevailed since around 1965.

# Replacement of Hard and Dirty Work by Machinery

Pressures from the labor shortage and from market competition prior to the liberalization of international trade in the late 1960's, and from the need later to cope with increased prices of oil and other resources, caused rationalization and modernization of plants and equipment to proceed rapidly.

The general manager of the auto assembly plant told the author that

the company invested in machines and equipments to avoid being unable to increase output because of the labor shortage. If they can save one man with a machine costing 10 million yen, then they will prefer to invest in machines. The two-shift system makes the breakeven point for capital investment 20 million yen. The same is true in the steel plant where the three-shift system with four crew units increases the breakeven point to 40 million yen.

In the auto assembly plant, multi-spot welders, machine bags, and robot welders have been introduced to process automatically 87 to 90 percent of the approximately three thousand welding spots on a passenger car. Tin plating facilities, which are characterized by unpleasant working conditions, have been reduced to a third of the previous number. The only workplaces which still contain physically difficult tasks requiring endurance might be ones performing soldering processes. However, this job is considered essential for workers if they want to become skilled sheet-metal workers. Soldering workers are rotated every four or five years. On the assembly lines, major production processes are centrally controlled by computers at a rate of one and a half minutes per car. Interesting enough, various models (such as four door sedans, hardtops, station wagons) and colors are mixed in the same line to help relieve worker monotony in repeating the same tasks, although this may tend to require additional attention from workers.

In the shipbuilding yard, computers are utilized in all stages, from designing to process control. NC drafting machines make blueprints, which are marked by EPM (electro print marking) systems on steel plates, which in turn are cut by automatic machines and by gas cutters. The pieces are press-fabricated and carried to the assembly shop, where they are assembled into large blocks with the use of automatic welders and two-stage roller conveyors on sliding floors and under sliding roofs.

Hull blocks are fitted with pipes, valves, etc. (early outfitting) and the units are assembled in a large building berth. The block assembly method, early outfitting, and automatic welding techniques helped to build high-quality vessels fast and economically. At the same time, these new techniques replaced noisy riveting, and relieved many workers from dangerous tasks in high places.

Steel-making used to be one of the hardest, hottest, and physically wearing jobs. Today, processes are so highly computerized and automated that most key jobs are carried out in air-conditioned panel-pits. Even crane operators and ingot-buggy operators in the slabbing mill areprotected from heat inside the air-conditioned operation room. The table of job grading in the slading mill, based on job evaluation, is surprising. Table VII shows the results of job evaluations of the three key jobs on the slabbing mill, in which each factor is graded in five ranks (from A, the lowest, to E, the highest).

Table VII. Examples of Job Evaluations in a Steel Slabbing Mill

Job Grading & Rating	Chief Slabbing Roll Operator	General Roll Operator	Roll Operator
Factors			
Knowledge	E	D	С
Skill	E	D	D
Responsibility	$\mathbf{D}_{i}$ .	С	В
Mental Load	D	<b>D</b> : 4 .	D
Physical Load	В	В	В
Environments	C	C	C
Points	322	219	183
Rating (Job Grade)*	22	19	18

Note: \* There are 22 job grades according to the rated points. However, the actual classification ranges the 10th to the 22nd grades.

While "knowledge," "skill" and "mental load" are graded highly in these jobs, "physical load" is given a "B" in all three. Considering all the jobs in this plant, a plant personnel officer says that only 10 percent of the total employees are classified in jobs where the gradings for "knowledge" and "skill" are "B and B" or "B and C." These jobs may well be classified as "monotonous," although they are closely linked with the lines of progression to more highly skilled jobs. In this respect, work in steel mills requires more knowledge and judgment than work on belt-conveyer lines.

In the textile plant, the spinning and weaving processes are highly mechanized and standardized. Work at the automatic winders, located at the end of the spinning process, and at the automatic spoolers at the beginning of the weaving process, are recognized as simple and monotonous, although the work environment has improved significantly so that it is difficult to imagine the conditions before World War II when many young female workers were infected and died from tuberculosis.

Work at the spinning frames and automatic looms, however, requires the skill and experience to judge what is wrong with the machine, materials, or operation in order to minimize scratches and defects. The work environment for looming is the most unpleasant in the plant because of the high humidity and ear-splitting noise. Therefore, work at looms tends to be disliked at first glance, but once workers understand the challenging nature of the work, they tend to continue working with greater satisfaction than for other jobs.

In short, modern production techniques have reduced hard and dirty work to a considerable extent and created semi-intellectual jobs on the one hand, but increased monotony and potential dangers of accidents in quite a few jobs on the other hand. However, this does not mean that blue-collar work has become enjoyable at any place, nor does it mean

that monotony or the threat of accidents will paralyze the system of production. The truth seems to exist in between. Thus, management took the initiative to introduce innovations into the work life of the plant through such means as improvements in working conditions, job enrichment, recurring education, QC (quality control), ZD (zero defects), ZA (zero accidents), VT (vital team) and so forth.

Work environments have also improved remarkably with increased investment to prevent and reduce industrial pollution. In the case of the steel plant, it is said that it cost the company more than 10,000 yen per ton of final steel products to combat pollution. Steel plants used to be extremely dusty because of iron ore and coal dust. Odors were terrible because of fumes and smoke laden with NOx, SOx and CO. Nowadays, dust and malodorous fumes are minimal. Water is recycled completely with none discharged into the ocean. Strong public regulations as well as self-regulation against industrial pollution have benefitted workers in many industries.

Trade unions have also been urging stricter control of industrial pollution for better sanitation and safety. For example, the union at the steel plant revised its target for reducing dust from 5 mg/m³ to 3 mg/m³ in 1976. The union also sets several targets in combating occupational diseases including lumbago, hearing difficulties, silicosis, chrome poisoning, and other gas poisoning.

# Industrial Safety

The number of industrial accidents has been decreasing in terme of both frequency and severity. The tendency is similar in all industries as well as in manufacturing industries. However, more than four thousand workers still die every year in industrial accidents.

Among manufacturing industries, the trend is similar, but the situation

differs. The frequency rate is highest in the lumber industry, followed by furniture, ceramic, stone and clay products, machinesy, iron and steel, and transportation equipment (auto, aircraft. shipbuilding, etc.). This also holds for the severity rate.

Among the plants surveyed, the shipbuilding yard had had no recorded

Table VIII. Trends in Industrial Injuries

Industries Fiscal Year	All Industries	Construction***	Manufacturing
Frequency Rate* 1955 1960 1965 1970 1975	. 24.49 17.43 12.38 11.32 6.75	47. 28 27. 88 16. 24 15. 44 8. 22	15. 78 9. 70 7. 34 8. 75 6. 21
Severity Rate** 1955 1960 1965 1970 1975	2.59 1.83 1.30 0.92 0.57	3. 56 1. 80	1. 18 0. 81 0. 68 0. 73 0. 49
Number of Death 1955 1960 1965 1970 1975	4495 5058 5880 5647 4550	1397 1879 2185 2332 2040	963 1034 1145 1361 1073

Source: The Ministry of Labor, Fodo Saigai Doko Chosa (Survey of the Trends of Industrial Injuries)

- Note: \* Frequency rate is (Number of casualties) divided by (All actual hours worked) multiplied by 1,000,000.
  - \*\* Severity rate is (Working days lost) divided by (All actual hours worked) multiplied by 1,000.
  - \*\*\* Large scale only.

fatal accidents since 1968, until one in 1974 and two in both 1975 and 1976. The severity rate has fluctuated each year and once dropped to 0.09 in 1967, but climbed again to 1.21 in 1975 and 1.44 in 1976. The frequency rate, however, has decreased consecutively and remarkably from the high of 76.34 in 1967 down to 14.19 in 1976.

In the shipbuilding industry as a whole, both frequency and severity rates have been halved in the past decade. It should be mentioned, however, that subcontract workers have suffered a rate of accidents double that of "regular" workers.

In the steel plant surveyed, one "regular" worker and three sudcontract workers were killed in 1975. From January to August 1976, only one subcontract worker was killed in an accident. The frequency rate for regular workers was 0.53, whereas for subcontract workers it was 0.69 in 1975. The rates dropped to 0.25 and 0.64 respectively in the first eight months of 1976.

In order to reduce industrial accidents, particularly of subcontract workers, a law was enacted in 1964 to require parent companies to take the responsibility for the industrial safety of subcontract workers. In

The following statistics give a general picture of differentials in accident rates between the two groups of companies in the iron and steel industry.

Year	Parent Firms	Subcontracting Firms	Total
1965	48	88	136
1966	48	88	128
1967	65	102	167
1968	47	178	225
1969	57	125	182
1970	68	191	259

Fatal Injuries in the Iron and Steel Industry

Source: The Japan Iron and Steel Federation, Summary of Safety Administration in the Iron and Steel Industry (Quoted from Tsunemi Tanaka, "On the Three Shifts by Four Crews System in the Iron and Steel Industry," the Japan Institute of Labour, Nihon Rodo Kyokai Zasshi No. 150, September 1971, p. 47).

<sup>11)</sup> Shin'ichi Takazawa & Shigeo Asazawa, ed., "Trends in the Quality of Working Life in the Shipbuilding Industry" (mimeo, the Japan Institute of Labour, June 1977), p. 21.

<sup>12)</sup> The Proceedigs of the 49th Annual Assembly of the Trade Union at the Steel Plant (October 10, 1976), pp. 122-3.

1972, a new comprehensive law, the Labor Safety and Hygiene Law was enacted, stipulating the same responsibility for parent companies (Articles 29 to 32).

Employers have sought to improve working conditions and to reduce industrial accidents through such means as improved methods of performing work, more safety clothes and shoes, safety organizations among rank and file work groups, intensified safety education, and encouraging voluntary activities to prevent accidents by workers.

Trade unions have tackled this problem not only at the national level, but also at the industry and plant levels. Joint consultation conferences between labor and management in shipbuilding, iron and steel, automobile and other major industries have set up expert committee for industrial safety and sanitation. Safety patrol teams have been organized to visit plants periodically.

The enterprise union at the steel plant launched a "zero accidents" movement in 1972. It organized union safety organizations at plant levels (union headquarters and branch levels), and in small groups at the shop floor level. The ZA patrols visit every facility two or three times a year to equalize safety standards among the facilities. Setting particular targets for safety improvement in each plant is encouraged by the union. The tenth of each month is set as "safety day" when joint union-management meetings are held to examine the results. Similar activities are undertaken in each of the plants surveyed.

One of the greatest contributions by the trade unions in the field of industrial safety is supplementary compensation for work accidents over and above the legal requirement. The Workmen's Accident Compensation Insurance Law of 1947, as amended in 1971, stipulates that employers should compensate an injured worker for 60 percent of average normal wages until he recovers with full medical benefits. If a worker dies

<sup>13)</sup> The maximum period for non-duty compensation is three years, after which

because of an industrial accident, his (her) survivors receive pensions. If a worker suffers a permanent disability, he (her) also receives pension. The amounts of disability and survivors' pensions are stipulated according to the gravity of the injury (disability), or the number of survivors.

Beginning from around 1967, trade unions began to demand supplementary benefits beyond the legal accident compensation. Unions are particularly eager to obtain an additional lump-sum payment for the survivors. According to a survey by Domei (Japan Confederation of Labor) in 1973, 57.4 percent of affiliated enterprise unions had obtained provisions for lump-sum benefits of more than 5 million yen a death, of which 7.4 percent had acquired benefits of more than 10 million yen. Now, the amount exceeds 13 million yen (\$48,507 @\forall 268/dollar) in most large enterprises.

## Job Enrichment

Job enlargement or enrichment can be a means to enhance workers' morale, relieving them from the monotony of repeating a simple, stereotyped task. Among the cases studied by the author, the steel plant is far ahead of the others. It has also been reported that in another shipbuilding yard 98 jobs were integrated into 36 enlarged jobs. However, it seems that management in Japan is not necessarily very interestd in job enlargement for several reasons, the most important of which is that the traditional system of progression within job clusters coupled with the lifetime employment system has made it a customary

the injured party can receive "a long term injury compensaton benefit."

<sup>14)</sup> Domei (Japan Confederation of Labor), Rōdō Jōken Tō Chōsa Hōkoku To-kushū (Special Issue on Working Conditions), *Domei Shiryo Series*, (No. 22, February 1974), p. 50.

<sup>15)</sup> Takezawa & Asazawa, op. cit., p. 21.

<sup>16)</sup> Ibid., p. 26.

practice for workers to be trained on the job. During the OJT process, workers are required to undertake various tasks within a job cluster or shop. In this sense, jobs in Japanese factories have already been enlarged to a considerable extent, there being no urgent need to implant the western idea of job enlargement, which emerged out of the traditional craft system coupled with strict job demarcations.

Second, worker morale has not yet deteriorated in Japan in terms of the low rate of absence and the once again decreasing quit rate as we have seen. In fact, people from Volvo visited Japan to talk with management in the Japanese auto industry. Stimulated by the talk, some of one auto manufacturer's subsidiary parts producers experimented with the "island" method, which had a considerable effect. However, the parent company is still suspicious about the Volvo system because of its impact upon productivity and increasing initial inventory of 17) parts.

Quite a few employers now realize, however, that there are growing reasons to try job enlargement, including: (a) changing demand for products requires the flexibility to rearrange the work force, particularly given the restricted freedom to fire employees, (b) attrition policies to reduce manpower tend to increase the size of the middle-aged work force. Efforts would be necessary to maintain their morale, and (c) young workers with 12 years' education would be dissatisfied with simple monotonous work.

In the steel plant, an experiment to integrate three jobs at blast furnaces into a single job, "blast furnacemen," has been underway since February 1977. Formerly, "romae-kō" (furnace dischargers), "sōro-kō" (furnace operators), and "romae-seibi" (furnace maintenance men) were

<sup>17)</sup> Interview with the general manager of the auto assembly plant on July 18, 1977.

separate positions. However, in order to improve the quality of furnace operation (such as reducing fuel consumption, stabilizing the quality and quantity of raw materials, increasing heat stability and gas circulation within furnaces, increasing the temperature of the blast, etc.) the reorganization and integration of three jobs were required; manpower savings were also desired. Twenty-six out of 44 "blast furnacemen" did not have any prior experience in operationg blast furnaces, which requires understanding the operation of a computerized panel. Learning FORTRAN as well as deciphering figures and pictures on the  $T \lor$  screen showing conditions regarding heat, gas circulation, and melted materials inside the furnace through operation of keys on the panel board, and giving appropriate instructions from time to time are required of "blast furnacemen," and therefore, intensive off-the-job-training was undertaken. About a third of tha candidates did not finish the retraining.

Prior to implementing the reorganization, the plan was proposed to the union, the details were negotiated. The superintendent of the blast furnaces stressed the need to motivate educated young workers. It was considered unfair that some workers who happened to be assigned as furnace dischargers or furnace maintenance men at the time of hiring had to remain in the same job without being given any opportunity to learn operation. Working conditions for those jobs are worse than for operators who are protected in the air-conditioned panel room, while the former have to work in front of heat. However, the mental tensions involved in dealing with furnaces by remote control may be greater for the operators.

# Recurring Education and Training

Recurring education is an integral part of the Japanese employment system. Workers employed in large firms are expected to work in the

<sup>18)</sup> Since the lifetime employment system does not allow the benefits of "cross-

same company until they retire, and employers expect to receive a return on their investment in human capital. They seldom dare to lay off "regular workers" in whom they have invested a great amount for training.

In the steel plant, 574 courses for worker development are listed in 1977, compared to 478 last year. Table IX and X show the content of the courses.

Table IX. Worker Development Training Courses at a Steel Plant in 1977

Trainees	iviidale	Foremen & Sub-foremen	Ordinary Blue-Collar Workers	Shop as a Whole	Total
General	61	59	70	17	207
Training	(10.6)	(10,3)	(12, 2)	( 3.0)	( 36.1)
Technical	115	38	136	78	367
Training	(20.0)	(6,6)	(23, 7)	(13.6)	( 63.9)
Total	176	97	206	95	574
	(30, 7)	(16.9)	(35,9)	(16,6)	(100,0)

Table X. Major Subjects for the Worker Development Training Courses (%)

	(70)
Subjects	Ratio (percent) of the Sections (Mills) Which Selected the Subject to the Total Number of Sections (Mills)
Engineering and Technical Subjects IE, QC Techniques Computers and Related Subjects Rationalization of Tasks Shop Management Problem Resolution Safety Work Environment Other	82.5 49.2 12.7 20.6 25.4 14.3 12.7 31.8 20.6

fertilization" through hiring skilled workforce from outside, it becomes essential for Japanese firms to continually retain their workers, and "using slack time to carry out training" is a common practice. See., OECD, The Development of Industrial Felations Systems-Some Implications of Japanese Experience (Paris: OECD, 1977), pp. 16-7.

19) Walter Oi, "Labor as a Quasi-Fixed Factor," Journal of Political Economy, Vol. LXX, No. 6, December 1962; Gary S. Becker, Human Capital (New York: Columbia University Press, 1975).

About a fifth of the courses are conducted during working hours, while 40 percent of them are taken as overtime work. Sometimes workers reside together for training. Most striking are the courses for candidates for foremen. The courses are divided into several specific subjects (such as blast furnaces, steel making, slabbing, sheet rolling, cold strip) and candidates from all of the company's plants reside together in a particular training institute for four months. During this period, schooling on basic metallurgy, chemistry, and other subjects continues from 8:00 AM to 4:30 PM. At least once a week, exams are given. The candidates are mostly in their thirties or forties. The high quality of the text books, which amount to a stack more than a feet high, is surprising.

Education during work life is not limited to skilled male workers. In the textile plant, girls with the nine years of compulsory education have access to study in the evening senior high school for four years if they so choose; most prefer to quit the job at the completion of four years' schooling to get married or to go to other jobs.

One of the most notable developments in the past decade in worker education involves voluntary activities on the part of workers to participate in quality control classes. The classrooms of the steel plant's training institute were fully occupied by participants who were studying in their off-time, between shifts.

Quality Control, Zero Defects, and Other Small Group Activities

Quality control (QC) groups were introduced in Japan around 1960 and zero defects (ZD) movements in 1965, modeled after American ideas. The recession in 1965 and the impact of liberalization of international trade and direct foreign investment in Japan in the late 1960's to early 1970's generated a "crisis consciousness" among employers and workers. Among the cases studied, for example, the shipbuilding yard introduced QC groups in 1966, the same year the steel plant began a ZD movement.

The basic idea behind "QC movements" is explained by the company as "activities to improve managerial efficiency, the quality of products, and working conditions as well as methods of performing work, with the participation of all employees of the shipyard." In promoting the activities, the participants were encouraged to have clear-cut objectives, to improve communication and cooperation among employees, and to utilize the techniques of scientific management. Through such activities, it is expected that the quality of products will be improved, that a more human and interesting atmosphere in each workshop will be created, and that self-development and mutual education among workers will be enhanced.

At first, more than 1,400 groups were organized in the shipyard; these were integrated into 994 groups by 1977. A great many proposals for improvement were made, amounting in the second half of fiscal 1967 to 37,040 proposals, or 6.4 proposals per employee; these figures decreased to 8,092 or 1.4 proposals per employee, by the first half of fiscal 1976.

For example, the production norms for plate cutting by gas cutters have been raised from 16 m/h to 19.5 m/h, and the target is now set as 20 m/h. In setting such norms, foremen take a leading role. Foremen have dual status; they head the blue-collar workers in each workshop and supervise workers; at the same time they belong to the same union as their subordinates. Therefore, they in fact act as chief negotiators for the work groups under their supervision when new work norms are set by the superintendent of the workshop. They can judge from their experience whether the required norms will be accepted by their subordinates. Before making any substantial changes in the norms or methods of work, they undertake to sound out the opinions and feelings of workers. Communication and understanding among the people involved

<sup>20)</sup> Document No. 16 of the Shipbuilding Yard.

have become all the more important because of the QC groups.

At the steel plant, ZD movements were inaugurated first as a device to improve the product yield rate and to reduce industrial accidents. Meanwhile, there were also significant effects in terms of worker spontaneity and group cohesiveness.

For example, in the slabbing mill, there are 28 groups among the regular workers. Each sets its goals for a speific period (mostly three months, and sometimes one year). Subcontract workers are sometimes involved in groups.

The results of achievements are reported to the foreman, the superintendent of each workshop, and finally to the chairman of the ZD headquarters (Deputy General Manager of the plant, in charge of technology). The reports are screened by a committee on the basis of scheduled point ratings, and graded into three classes; a special award (1.200 yen per person involved), an excellent award (800 yen per person), and a good award (500 yen per person). During the most recent quarter, the slabbing mill had 28 awards (one special, 12 excellent, and 15 good) with a total prize of 871,000 yen. The money is spent for recreational activities twice a year for all employees in the mill.

Recently, a group of 20 roll hands in the slabbing mill contrived an instrument to prevent water for roll-cooling form falling on the slabs while they were rolled. The device contributed to improving the yield rate of rolled products. A young worker was elected as the leader of the team receiving the honor of reporting the achievement to the general manager and other top executives of the plant. The process leading to their achievement was recorded in slides for demonstration before the public.

Similar small group activities are promoted under various names in various factories. Such groupism might be an indigenous component of "Welfare Corporatism" which flourishes in the lifetime commitment system.

## III. Work Life in the Factory

In discussing "Humane Organization of Work in the Plants," it would certainly be inappropriate not to make mention of the total structure of work life in a Japanese factory based on the "lifetime commitment" or "career employment" system. The whole system of employment in large enterprises might well be characterized as "humane organization," although it cannot benefit those outside the system.

Several books written in English on Japanese industrial relations have described this system. Furthermore, space limitation does not allow the author to describe the system in details. However, it seems desirable to mention the topic briefly to the extent it is closely connected with the theme of this paper.

# The Structure of Job Clusters

The smallest formal work group on the shopfloor is called a kumi or han and is headed by a sub-foreman ( $kumich\bar{o}$ ,  $goch\bar{o}$ ,  $hanch\bar{o}$ , or  $k\bar{o}ch\bar{o}$ ). The group usually consists of ten to twenty workers, and coinsides with a job cluster in which workers are expected to rise from the bottom (unskilled) to supervisory positions. In that sense, this is a

<sup>21)</sup> Ronald Dore, Britith Factory-Japanese Factory (London: George Allen & Unwin Ltd., 1973) defines the idea as follows: "factory and company based trade union and bargaining structure, enterprise welfare and security, greater stability of employment and integration of manual workers as 'full members' of the enterprise, greater bureaucratization and a cooperative or corporate ideology" (p. 370); The OECD Study Group also paid a serious attention to the strong group orientation of the Japanese workers and "social norms within the enterprise." OECD, op. cit., pp. 27-30,

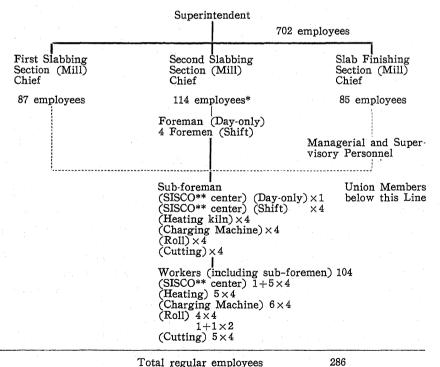
<sup>22)</sup> James C. Abegglen, The Japanese Factory (New York: Free Press, 1958).

<sup>23)</sup> OECD, op. cit., p. 15.

micro-cosmos in which workers have to spend their day-to-day work lives, one which is cohesive and which has the power to decide a worker's future.

For example, in the steel slabbing mill there are three sections, the head of which is called a *kakarichō* and who is usually a university graduate engineer. Within each section, there are foremen who are normally at the upper ranks available to manual workers. In this plant, they are not eligible for union membership. In the Second Slabbing Section, there are foremen, one for each shift crew (three shifts by four crews) and one for the day-only shift. There are six *kōchō-tan'i* (sub-

Figure I. Organization of the Slabbing Mill



Subcontract workers (6 companies)

416 702

- Note: \* Includes the superintendent and three workers on the safety staff.

  These figures represent the negotiated manning in the mill and differ from the actual working members at a particular date which are listed in Table XII below.
  - \*\* Steel Ingot and Slab Control Center.

foremen units), each of which consists of all the workers in the four shift crews, and there are thus four  $k\bar{o}ch\bar{o}$  (sub-foremen) in each subforeman unit (Figure I).

The salient features of the *nenko* system (which places importance on age and years of service, assuming the older the person, the greater the knowledge and experience) are implicit in Table XII.

(a) The 18-worker unit is essentially a consolidation of four basic cells of four workers in the same shift as follows (Table XI):

Name	Position	Basic Wage (¥) per month	Job Wage (¥) per month	Age	Years of Service	Rank
С	SF	120, 370	79, 911	48	27	6
E	Bosun	93, 020	57, 833	42	18	6
P	1st Hand	81, 130	54, 941	34	15	7
Q	2nd Hand	46, 400	51, 581	21	2	8

Table XI. Membership of a Basic Work Unit

Here, the basic wages are determined by (1) the hiring wage rate set by education level and age at time of entry, are specified by the collective bargaining agreement with the enterprise union, (2) the annual increment by merit rating, the range of which is determined by the collective bargining agreement, and (3) the negotiated wage increase every April. Thus, the order of basic wages generally reflects the order of age and years of service. As the years pass, however, an able and industrious person can be promoted faster than older fellow workers: for example, compare K with G and H in Table XII.

Table XII. Membership of a Job Cluster: The Slab Rolling Unit

(monthly average for FY 1977)

Name	Age	Years of Service	Rank	Super- visory Position*	Basic Wage (¥)	Job Wage	Total*** (¥)
A	51	24(27)**	6	В	111,570	61, 584	218, 166
В	49	24(25)	6 .	SF	113, 630	67, 407	233, 345
С	48	27(21)	6	SF	120, 370	79, 911	250, 018
D	43	24(19)	6	SF	112, 170	79, 911	246,552
Ε	42	18(24)	6	В	93, 020	57, 833	193, 532
F	40	21(19)	6	В	99,030	61, 584	205, 897
G	39	20(19)	7		91, 530	54, 941	186, 451
H	39	12(18)	7		95, 720	54, 941	192, 342
I	38	19(19)	7		89, 740	54, 941	184, 371
J	37	19(18)	6	DSF	92, 230	73, 659	210, 292
K	37	19(18)	6	SF	98, 720	79,911	228, 558
L	36	17(19)	7		87, 550	54, 941	183, 289
M	36	21(15)	6		93, 750	61, 548	190, 568
N	35	13(22)	7		79, 110	54, 941	172, 504
0	34	18(16)	6		83, 340	56, 192	179, 530
Р	34	15(19)	7		81, 130	54, 941	174,775
Q	21	2(19)	8		46,400	51, 581	124, 335
R	19	0(19)	9		41, 210	50, 018	115, 801

Note: \* SF:

Sub-foreman

DSF: Deputy Sub-foreman

B: Bosun (an informal position next to DSF)

- \*\* The figures in parenthesis show age at the time of entry into the firm.
- \*\*\* Total=Basic Wage+Job Wage+Job Premium+Production Bonus+ Shift Allowances=Straight-time Monthly Wages

Overtime allowances, midnight allowances, other allowances (which averagd 27,535 yen for 9.8 hours in June 1977 for blue-collar workers) and the twice yearly bonuses are excluded.

It should also be emphasized that the sub-foreman unit (a combination of four shift crews) or the basic cell (a single sub-foreman unit on one shift) is a job cluster within which workers expect to be promoted to higher positions. Although there exists no definite rule for promotion, the superintendent of the slabbing mill noted that only 15 percent of the workers had been promoted to higher positions outside of the sub-foreman unit in the past seven years. All other promotions had taken place within the sub-foreman unit.

- (b) From the figures in the parentheses in Table XII, it is obvious that most of the workers, except for five (A, B, C, E, and N), entered the firm right after leaving high school (M and O entered after leaving junior high school, and the others after senior high school). Generally, "halfway" workers, that is, workers recruited in mid-career, are at a disadvantage in terms of the besic wage rate: e.g., E (halfway) vs. F, or N (halfway) vs. O. However, it was not necessarily unusual before and during the War for workers to be hired as regular employees after finishing military service. Moreover, as the years pass, the pay differentials at time of hiring tend to diminish, reflecting merit and induriousness.
- (c) Despite the principle of placing importanc on age and years of service, the principle of merit also receives importance. The art of adjusting the two principles is essential in maintaining the *nenko* system.
- (d) Egalitarianism is also an important element in dealing with workers. The job wage rate is determined strictly by job evaluation. Thus, six workers (G, H, I, L, N, and P) have job wage ratings of 54,941 yen although their basic wages differ. Furthermore, among the older workers, three of four sub-foremen receive a job wage rate of 79,911 yen and are in the 6th rank (the lst rank is for department managers, the 2nd for deputy managers, the 3rd for senior section chiefs or workshop superintendents, the fourth for section chiefs, the 5th for foremen, and down to the 9th for new entrants). At the same time, a deputy subforeman and three bosun are also in the 6th rank which means that although they are still bosun, an unofficial title, they are qualified in

terms of ability and potential to be promoted to sub-foreman when there is a vacancy. To be promoted from the 7th rank to the 6th, a written test as well as a merit rating and interviews are required. To advance to the 5th rank, candidates are required to present a paper.

As Fred Emery and Einar Thorsrud suggest, one measure to enhance the quality of working life is modifying strict job wages or payment by results to "qualification wages" which provide pay not for the jobs performed by workers but to the potential abilities that they possess. Periodic increments of wage rates by years of service are also recommended by Emery and Thorsrud. These reforms have long been practiced by Japanese firms, as illustrated above.

However, one defect in the *nenko* system is the dual structure of employment. In the slabbing mill, there are 416 subcontract workers, aparf from the regular workers, who work at supplementary positions in the mill, such as scraping cracks on the surface of rolled slabs. Generally speaking, the proportion of subcontract workers to the total number of employees in the iron and steel industry is about 45 percent, and sometimes in modern plants, this figure exceeds 60 percent. These workers are employed by subcontractors, and are usually organized into different enterprise unions of their own although sometimes they are not organized. The cleavage between regular workers and subcontract workers seems unfair, but nevertheless, it should not be ignored that quite a few workers who retired from parent companies at age 55 are

<sup>24)</sup> Fred Emery & Einar Thorsrud; Quoted in the Japan QWL Committee, QWL Problems in the United States and European Countries (Tokyo: The Japan QWL Committee, 1974, a pamphlet), p. 26.

<sup>25)</sup> Takashi Niinuma, "Employment Policies of Trade Unions" in the Study Committee on Employment, *Tei-Seicho-ka no Koyo Mondai* (Employment Problems under Low Economic Growth), (Tokyo: The Employment Study Committee, March 1977), p. 5.

employed in these "related" or "cooperating" companies. In this sense, the dual structure is an indispensable supplement to the "lifetime commitment" system.

Subcontract workers are also employed extensively in the shipbuilding industry. In 1970, there were 76,348 subcontract workers, accounting for 32.6 percent of total employees. In 1975, there were 73,508 subcontract workers, or 28.7 percent of the total. Construction and chemical industries are others which employ many subcontract workers. In other industries, the system of subcontract workers does not prevail, although there are many subsidiary parts suppliers. Instead, seasonal temporary workers in the automobile industry or female part-time workers in the electric appliances industry are employed mainly as a buffer against business fluctuations.

# Fringe Benefits

Last but not least, fringe benefits are contributing a great deal to the quality of working life in Japan. Monthly wages and salaries constitute only about 60 percent of total labor costs in the surveyed shipyard (Table XIII). Similar situations could likely be found in other plants.

Among the legally required fringe benefits, the employer's contribution to the Health Insurance accounts for the greatest part. The premium is 80 per mill of the monthly standard earnings in this firm, of which employers uaually pay 60 percent in large enterprises. Increasing contributions to the Welfare (old age) Pension Fund are required, constituting about a third of legal fringe benefits. The premium has now been raised

<sup>26)</sup> These are standard euphemisms for subcontractors. See Niinuma, op. cit., p. 29. For a case of an ejectric appliance company (Hitachi), see Dore, op. cit., p. 202.

<sup>27)</sup> The Ministry of International Trade and Industry (Quoted from the Nihon Keizai Shinbun November 2, 1976, "Shinkoku na Jukyu Gap ni Nayamu Zosen Gyokai" (The shipbuilding industry worrying about a serious demand-supply gap).

to 91 per mill of standard monthly earnings. In some large companies, the employer assumes the burden for seventy percent of the premium. The Employment (Unemployment) Insurance premium is 13 per mill of the total payroll, including bonuses and allowances, of which employers contribute 8 per mill.

The costs for Workmen's Accident Compensation are also considerable, particularly in hazardous industries, because the merit rates are applied

Teble XIII. Total Labor Costs, Wages and Salaries, and Fringe Benefits at a
Shipyard
(Monthly average per employee)

Items	October 1, March 31	1975 to , 1976	April 1, 1976 to September 31, 1976	
Monthly Wages & Salaries	¥185,104	58.5%	¥212,727	59.1%
Bonus	73, 606	23.3	77, 861	21.6
Compassionate Payments	969	0.3	708	0.2
Commuter Fees	4, 125	1.3	4, 879	1.4
Lump-sum Retirement Payments	20, 335	6.4	23, 990	6.7
Non-legal Fringe Benefits	11, 917	3.8	16, 346	4.5
Legal Fringe Benefits	20, 351	6.4	23, 307	6.5
Total	316, 407	100.0	359, 818	100.0

Table XIV. Legal Fringe Benefits at the Steel Plant and Shipyard
(Monthly average per employee)

Items	Steel Plant ShipyardFirst FY 1976 Half of FY 1976
Health Insurance	¥9, 201 (43.0%) ¥9, 872 (42.4%)
Welfare Pension	8,172 (38.2) 7,462 (32.0)
Employment Insurance	2,199 (10.3) 2,352 (10.1)
Workmen's Accident Compensation	1,609 ( 7.5 ) 3,321 ( 14.2 )
Children's Allowance*	229 ( 1.0 ) 222 ( 1.0 )
Others**	1 ( - ) 78 ( 0.3 )
Total	21,411 (100.0 ) 23,307 (100.0 )

Note: \* For fiscal 1976, the premium set by Order of the Minister of Health and Welfare was 1.2 per mill of the standard earnings stipulated by the Health Insurance Law.

<sup>\*\*</sup> Off-duty compensation stipulated by the Labor Standards Law.

on the basis of the standard premium. In the steel plant, the premium was 5.9 per mill of the total payroll. This item accounted for 14.2 percent of the legal fringe benefits at the shipyard, and 7.5 percent at the steel plant (Table XIV).

Among the non-legal fringe benefits, which are mostly negotiated with each enterprise union, major costs are for dormitories and company houses, housing loans, meals and cafeterias, hospitals and clinics, sports and recreation facilities. At the same time, the cost of the lump-sum retirement payment has been increasing. Workers with 35 years of service at the steel plant were entitled to receive 10,308,000 yen (\$ 38,463 @ \forall 28) 268/dollar) by the 1976 agreement.

#### IV. Conclusion

Japanese manual workers are still well disciplined. There has been little sign of their becoming unmanageable both in terms of the rate of absence and the quit rate. None the less, Japanese employers have been eager to forestall problems related to the quality of working life since around 1965. A strong consciousness of the scarcity of wall-paying

<sup>28)</sup> The Enterprise Union of the Steel Plant, Kikan Yakuin Handbook (Hadbook for Union Officials), (September 1976), p. 123.

<sup>29)</sup> A Series of epoch making experiments to humanize work organizations was first inaugurated at Sony's Atsugi Plant in the early 1960's. It started from making lunchrooms free from checking by cashers in the belief that workers would pay honestly the prices for foods without casher counters. Believing workers' honesty and enthusiasm for self-development was the starting point for the continuing innovations in work organizations at the plant. Checking of attending and leaving work was also made voluntarily, abolishing time recorders and substituting by self-control by each work group which was called a "cell." The general manager of the plant, Mr. Shigeru Kobayashi, has had a unique philosophy by which he highly respects worker initiative to work with satisfaction. He is strongly critical to Taylorism and Fordism, but highly appraises the personnel policies of Texas Instruments, For more derails, see Shigeru Kobayashi, Sony wa Hito wo Ikasu (Sony

jobs under the dualistic system of employment has been reinforced among workers since the industrial reorganization in the late 1960's and the continuing depression after the 1973 oil crisis.

Most measures proposed to deal with QWL have been practiced or have been experimented with by many major firms. It seems that the traditional system of "lifetime commitment" per se has an inclination to respect human relations among employees, to enhance the cohesiveness of work groups, and thus to integrate workers into the value system of a particular enterprise. On the other side of the coin are the voluntary elimination of highly individualistic personalities from the communal society, and the segregation of "strangers" or the unqualified.

The mechanization of production processes and the modernization of work organizations under the continued pressure of a labor shortage over the past two decades, and the increased pressure regarding industrial pollution, have improved work environments tremendously. At the same time, intensified capital investments require increasing efficiency through various measures such as QC and ZD movements.

Vitalizes Its Employees), (Tokyo: Nipoon Keiei Shuppan Kai, 1966). The success of Sony's Atsugi experiments received a wide publicity and similar innovations were introduced by many companies in the latter half of 1960's.

<sup>30)</sup> Some academics and journalists who have sympathy with the new left ideology are strongly critical to the personnel and labor policies of gigantic firms such as Toyota and Shin Nittetsu (Japan Steel Corp.). They even criticize the new approach by Sony mentioned above as sophisticated alternatives to exploit workers. See Tetsuro Nakaoka, Kojo no Tetsgaku (A Philosophy of Factories), (Tokyo: Heibonsha, 1971), pp. 210-212, 228-234, & 259; T. Nakaoka, Gijutsu no I onri-Ningen no Tachiba (The Logic of Technology-A Standpoint of Human Beings), (Tokyo: Chikuma Shobō, 1971), pp. 213-4; Satoshi Kamata, Jidosha Zetsudo Kojo (A Desperairing Auto Works), (Tokyo: Gendaishi Shuppan Kai, 1973) which is a diary of a seasonal worker at a Toyota Plant; Shunsuke Fukada, Shiu Nittetsu no Teihen Kara (From the Bottom of Japan Steel Corp.), (Tokyo: San'ichi Shobō, 1971), which criticizes the company policies and the attitudes of the enterprise union from the standpoint of a subcontract worker.

Trade unions have played an indispensable role, participating in increasing economic growth. Unions do not demand strict control over job demarcation, but rather, have concentrated their activities in improving safety, wages and other conditions of work, and fringe benefits. The influence of intensive communication, negotiation, and joint consultation at the shopfloor level cannot be overlooked.

One of the most desirable reforms affecting the quality of working life in Japan would be the extension of "welfare corporatism" to those workers who have been denied the privileges enjoyed by the "elitist half." Several unions have tried reforms in this respect through extending membership in the Health Insurance unions to retired employees, or extending trade union membership to those who are transferred to subsidiary or "related" companies.

Hasty criticism against the dualistic employment system would not serve to stimulate positive reforms. There can be no free enterprise that has no buffer against business fluctuations. At the same time, the system of dual employment itself, supported by "related" subsidiaries, is an integral part of the "lifetime employment" system. Further innovations in this respect would be most welcome in the future development of the quality of working life in Japan. It would be impossible, however, to resolve this problem for individual enterprises without more positive financial, monetary, and other public policies at the macroeconomic level.